



















ABOUT MPN



COMPANY

Founded in 1998
Incorporated in 2001
100% Minority-Owned
51% Female-Owned
NMSDC Certified MBE



CONSULTANTS

Highly Experienced
Innovative
Engaging
Proven & Accomplished
Results-focused



CAPABILITIES

mpnCoaching.com
mpnEmpowerED.com
mpnDiversityJobs.com
mpnDiversityRecruiters.com
Integrated Solutions



CLIENTS

Corporate & Business
Gov't (Fed/State/Local)
Higher Education & K-12
Nonprofit, Search Firms
Agencies/Other



RESULTS

Longevity, Affordable
23 Years of service
3,000+ Clients/Partners
from 46 U.S. states
from Other countries

MPN Empowerment EDucation

Select Speaking Engagements, Results & Headlines









MPN worked with the client to identify specific topics and delivered training, professional development and thought leadership to 200+ Walmart Distribution Center supervisors and managers, directors, store managers and area managers on multiple topics, including:

- Servant Leadership
- **Diversity & Inclusion**

AT&T

NORTH

HIGHLAND

mpnCoaching.com

- Teamwork
- Strategic Leadership
- Supplier Diversity
- Workplace Communication



Determination, tenacity and service: C.J. Bland delivers heartfelt kevnote address during Founders' Day Convocation













MPN CEO CJ Bland spoke on June

Questions? Email Us:

newsroom@mpndiversityjobs.com

mpnEmpowerED.com

20th at a "Quantum Computing-Space Force Science" STEM event.

MPN CEO shares insights on Actionable Ways to Drive Diversity, Equity &

C.J. Bland is the co-founder and CEO of Minority Professional Network, Inc. (MPN) and a longtime

DE&I speaker, trainer, facilitator and consultant. Mr. Bland, was recently asked to share his

MPN CEO CJ Bland inspires

Inclusion in Your Organization

06/17/2020

6/24/2020

By MPN Staff SMX Next 2020 is a Microsoft sponsored virtual event, intended to aid over 10,000 marketers by creating an opportunity to learn about emerging technology and tactics that are



MPN delivered an integrated consulting solution coupled with 60+ turnkey events from 2004 to 2017



mpnDiversityJobs.com mpnDiversityRecruiters.com



www.mpndiversityjobs.com/blog

Read it here:

MS



OUR KEY SPEAKERS & CONSULTANTS



C.J. BLAND [CEO]

PROFESSIONAL EXPERIENCE 30+ years

FORMAL EDUCATION

B.S. Physics ♦ BS Electrical Engineering ♦ M.B.A.

KEY AREAS OF EXPERTISE

DEI, Speaking-Training-Facilitation Leadership, Strategy, Consulting Executive Coaching & Mentoring Recruiting, Retention, Events

KEY CLIENTS/PAST EMPLOYERS

AT&T, FDIC, Home Depot, Johnson Controls, Lucent, NASA, NCR, Southern Co., U.S. Department of State, U.S. SEC, Verizon, Walmart



KEY RESOURCE #2

PROFESSIONAL EXPERIENCE

40+ years

FORMAL EDUCATION

B.S. Physics ◆ M.S. Nuclear Engr. Kellogg School Corp. Governance

KEY AREAS OF EXPERTISE

DEI Assessments & Cultural Audits DEI Recruitment Training-Strategy Executive Coaching & Mentoring Speaking-Training-Facilitation

KEY CLIENTS/PAST EMPLOYERS

Atlanta University Center (AUC), Auburn University, Central Intelligence Agency (CIA), U.S. Army, U.S. Homeland Security



KEY RESOURCE #3

PROFESSIONAL EXPERIENCE

35+ years

FORMAL EDUCATION

B.S. Business ♦ M.B.A. ♦ Ph.D.

KEY AREAS OF EXPERTISE

Marketing Consulting
DEI Strategy & Consulting
DEI Speaking-Training-Facilitation
Supplier Diversity

KEY CLIENTS/PAST EMPLOYERS

Alabama A&M Univ., Bentley Univ., Clark Atlanta Univ., Ford Motor Co., NBMBAA, NMSDC, Univ. of Massachusetts (UMass), Walmart



KEY RESOURCE #4

PROFESSIONAL EXPERIENCE

15+ years

FORMAL EDUCATION

B.S. Computer Science ◆ B.S. Computer Engr. ◆ M.B.A.

KEY AREAS OF EXPERTISE

Marketing Consulting Recruitment Strategy & Consulting DEI Speaking-Training-Facilitation Digital Marketing Strategy

KEY CLIENTS/PAST EMPLOYERS

Deloitte, Delta Air Lines, FDIC, Georgia-Pacific, IBM, IRS, NASA, Walmart



KEY RESOURCE #5

PROFESSIONAL EXPERIENCE

25+ years

FORMAL EDUCATION

B.S. Marketing ◆ M.B.A. ◆ U.S. Armed Forces Officer

KEY AREAS OF EXPERTISE

Marketing Consulting Supplier Diversity DEI Speaking-Training-Facilitation DEI Retention, Strategy, Consulting

KEY CLIENTS/PAST EMPLOYERS

AT&T, Cingular, FedEx, General Electric (GE), Office Depot, U.S. Coast Guard, Walmart

Some solutions are also delivered with support from our broad network of external consultants and partners.

MPN EmpowerED SOLUTIONS

Learning & Development

Speaking

Consulting



mpnDiversityRecruiters.com



LEARNING & DEVELOPMENT

Our **LEARNING & DEVELOPMENT** solutions are customizable and tailored to each client or partner, based on various factors, including assessment results, scope, frequency, participants, goals, challenges, preferences, desired outcomes/results, expenses & budget.

Training Facilitation

Workforce Development Classes

 $(\frac{1}{2} \text{ day, 1-day, multi-day})$

Workshops Seminars Symposiums Webinars

Lunch & Learn

Some solutions may also be delivered with support from our broad network of external consultants and partners.

SPEAKING

Our **SPEAKING** solutions are customizable and tailored to each client or partner, based on various factors, including assessment results, scope, frequency, participants, goals, challenges, preferences, desired outcomes/results, expenses & budget.

Keynote Speakers Lunch & Learn Speakers

Panelist Speakers

Interviews (TV, Radio, Online, Podcasts)

Some solutions may also be delivered with support from our broad network of external consultants and partners.

CONSULTING

Our **CONSULTING** solutions are customizable and tailored to each client or partner, based on various factors, including assessment results, scope, frequency, participants, goals, challenges, preferences, desired outcomes/results, expenses & budget.



Some solutions may also be delivered with support from our broad network of external consultants and partners.

SAMPLE L&D POTENTIAL OBJECTIVES or THEMES/MODULES

During pre-engagement consultations, our aim is to better understand each client's specific **Learning & Development** objectives, and to subsequently develop, propose, deliver and measure results for relevant and affordable solutions. Potential **DEIAB**, **Leadership**, **Recruiting**, **Retention**, **Equity**, **Inclusion or Workface Development** requirements or objectives are listed on the next few slides.

DEIAB

Recruiting Retention

Equity Inclusion

Cultural Bias

Workforce Development







Recruiting & DEIAB



Diversity Recruitment and Retention Best Practices



The Business Case for
Diversity, Equity & Inclusion
Individually, Organizationally, Company-wide
(stakeholders, benefactors)



DEIAB Overview, Knowledge, Awareness, Benefits and Competitive Advantages



Effective Strategies and
Tactics to Increase
Diversification of Hiring
Managers' Candidate Pools



Effective Strategies & Tactics to Improve Minority & DEIAB Recruitment and Retention



DEIAB Recruiting, Suppliers, Informational and Networking Events

Equity & Workforce Development



What are Potential
Consequences due to a
Lack of Workplace Equity



Tactics, Strategies & Techniques for Driving & Sustaining Equity



Cultural Competency,
Awareness & Belonging in
Workplace Equity



Leadership & Management Training



Conflict Resolution and Team Building Training & Exercises



Employee Morale Employee Retention Skills Training, Skills Gaps

Cultural, Bias, Leadership & Inclusion



Understanding, valuing and leveraging cultural differences



Understanding, valuing, celebrating and championing Inclusion in the Workplace



DEIAB Coaching or Training for Leaders, Executives, VPs, Directors, Managers or Contributors



Effective Strategies for
Driving Cultural Competency,
Sensitivity, Awareness and
Acceptance



Effective Strategies for
Understanding and Reducing Bias
in the Workplace
Unconscious or Implicit Bias
Conscious or Explicit Bias



Effective Communication and Servant and Strategic Leadership of Increasingly Diverse Work Teams

SAMPLE CLIENTS & RESULTS

Recruiting

Coaching

Training

Speaking

Consulting







MPN Recruiting Sample Clients & Partners

Job Posting | Job Wrapping (Scraping) | Placement-Staffing-Search | Recruiting-as-a-Service (RaaS)



Amherst College

















BILL & MELINDA

















GATES foundation









World's Foremost Outfitter



California Lutheran UNIVERSITY



















































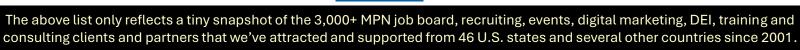
















MPN SAMPLE EVENT PHOTOS

Recruiting | Training | Speaking





mpnCoaching.com





Determination, tenacity and service: C.J. Bland delivers heartfelt keynote address during Founders' Day Convocation



mpnDiversityJobs.com

mpnDiversityRecruiters.com



MPN CEO's DEI Interview on





MPN <u>EmpowerED</u> Sample Clients & Partners

MPNEmpowerED.com: Learning & Development (Training) | Speaking Engagements | Consulting Services





































SELECT EVENT LOCATIONS

Recruiting | Training | Speaking

Our speaking, training and event locations have included the following:

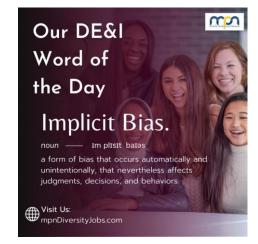


- Albuquerque, NM
- Atlanta, GA
- Chicago, IL
- Coral Gables, FL
- Denver, CO
- Harrisonville, MO
- Kansas City, MO
- Miami, FL
- New York, NY
- Norfolk, VA
- Phoenix, AZ
- Raleigh, NC
- San Diego, CA
- Seattle, WA
- Santa Clara, CA

- Anaheim, CA
- Birmingham, AL
- Cincinnati, OH
- Dallas, TX
- Durham, NC
- Houston, TX
- Los Angeles, CA
- Minneapolis, MN
- New Orleans, LA
- Oakland, CA
- Pittsburgh, PA
- Salt Lake City, UT
- San Francisco, CA
- Tampa, FL
 - mpnDiversityJobs.com

Arlington, TX

- Charlotte, NC
- Coconut Grove, FL
- Detroit, MI
- El Paso, TX
- Indianapolis, IN
- Memphis, TN
- Nashville, TN
- Newark, NJ
- Palestine, TX
- Portland, OR
- San Antonio, CA
- Scottsdale, AZ
- Washington, DC







Our DE&I

Word of

the Day

Communication.

stereotype or demean people based on personal characteristics including gender, gender expression

race, ethnicity, economic background, ability/disability

Visual or verbal communication that does not

status, religion, sexual orientation, etc.

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CERTIFIED mpnEmpowerED.com